

## FundQuest Welcomes New Director of Retirement Income

### Release for Distribution

**BOSTON, MA, January 14, 2008** – FundQuest, a global provider of managed account investment solutions for financial institutions and advisors, has hired Leslie Prescott as Director of Retirement Management Solutions. Ms. Prescott will lead the development of FundQuest's highly innovative retirement platform offering which is currently available to over 2,000 advisors.



Leslie brings extensive experience to FundQuest. At Fidelity Investments, Leslie held various positions including Vice President for the Retail Retirement Services group, where she focused on rollovers and joint marketing efforts with the Fidelity Brokerage Company. Leslie developed a scalable financial planning offering targeted to employees of Fidelity's retirement plan-sponsor clients. Prior to her time with Fidelity Investments, Leslie was a management consultant at CSC Index Group, working with Fortune 500 companies on strategic and operational projects.

FundQuest's turnkey retirement platform enables financial advisors to deliver advanced planning, implementation, and monitoring services to help individual investors achieve sustainable income during retirement. Leslie will be responsible for leading the strategic expansion of this offering.

"We are eager to see the retirement platform evolve through Leslie's direction," explained Bob Del Col, Founder and Chairman of FundQuest Incorporated. "We're confident Leslie's leadership and experience will enable her to make continuous improvements to the platform to support our current clients and to attract new financial advisory firms for FundQuest's services."

Leslie holds an MBA from the Wharton School of the University of Pennsylvania. She also received her BS from Duke University, and an MS from Boston University.

FundQuest's white paper, "A Process-Centered Approach to Retirement Income-- Best Practices for Institutions and Advisors", describes the practical and actionable framework for FundQuest's platform. The white paper is available at:

[www.fundquest.com/press-resea](http://www.fundquest.com/press-resea).

### About FundQuest

FundQuest is the best partner to help financial institutions and their financial advisors to grow their business. Services are delivered via partnerships with over 110 financial institutions. The combined US and European operations of FundQuest have \$36 billion in assets under management and administration. Financial institutions leverage FundQuest's flexible menu of wealth management solutions to provide: retirement income management, unified managed accounts, mutual fund advisory, separately managed accounts, trust services, annuities, exchange-traded funds, and alternative investments.

FundQuest is the most innovative and flexible partner with the best overall support for advisors and management. The company's open architecture investments, objective investment management services, and sales and operational support services help financial advisors to address their clients' important financial goals. Services are offered in the US through FundQuest Incorporated, a Registered Investment Advisor founded in 1993. FundQuest is owned by BNP Paribas, a global leader in banking and financial services, with operations in 85 countries.

FundQuest Contact:

Jim Graves

[jgraves@fundquest.com](mailto:jgraves@fundquest.com)

617-526-7386

##