

FundQuest's Retirement Income Distribution Platform Rolls Out to 2,000 Financial Advisors

BOSTON, MA, July 11, 2007 - FundQuest's industry leading retirement income platform has been launched nationally to more than 2,000 financial advisors. FundQuest is a top provider of managed account services and has partnerships with over 110 financial firms including banks, insurance companies, independent broker-dealers, registered investment advisors, and trust and wealth management firms.

This new program is designed to help financial institutions establish a leadership position in the multi-trillion dollar market for retirement income distribution advisory services. FundQuest's platform enables financial advisors to deliver advanced planning, implementation, and monitoring services to help individual investors achieve sustainable income during retirement.

Using this new platform, FundQuest's financial institution partners and their advisors can provide superior service during and after the transition into retirement. The benefits of the platform for firms and advisors are: faster asset growth through consolidation of financial assets, higher retention of clients and assets, and greatly increased advisor productivity.

According to Bob Del Col, Chairman of FundQuest, "the platform is based on research that identified the capabilities financial advisors need to help their clients with the transition from the asset accumulation phase and throughout the retirement income distribution phase. Because effective planning and implementation to achieve sustainable income is inherently more complex than asset accumulation, it is essential to provide advisors with a whole new process supported by a whole new set of tools."

The turnkey retirement management platform is customized to integrate each financial institution's products with FundQuest's web based tools and carefully selected open architecture investments including mutual funds, ETFs, and alternatives. The platform combines: asset allocation, integration of insurance and guaranteed income products, management of withdrawals, "what if" analysis, tax optimization, and ongoing reporting and monitoring. FundQuest supports the platform with advisor training, education, and sales and marketing assistance.

FundQuest's white paper, "A Process-Centered Approach to Retirement Income-- Best Practices for Institutions and Advisors", describes the practical and actionable framework for the platform. The white paper is available at:

www.fundquest.com/press-resea.htm

About FundQuest

[Retirement Management Solutions](#)

FundQuest is a leader in providing comprehensive open architecture solutions that support institutions and their advisors through the full process of planning, implementation, and ongoing monitoring for sustainable retirement income. FundQuest's retirement management platform is customized for the needs, product-set, and branding of each individual institution.

Asset Management Services

FundQuest (www.fundquest.com/usa) is a leader in providing customized turnkey managed investment account solutions to premier financial institutions. The company's web based platform, objective investment management services, and sales and marketing resources help financial advisors to address their clients' important financial goals. Financial institutions leverage FundQuest's flexible menu of wealth management solutions to deliver: retirement income management, mutual fund advisory, unified managed accounts, separately managed accounts, exchange-traded funds, and alternative investments. FundQuest's platform supports the management of retirement assets, trust accounts, insurance, and annuities.

The combined U.S. and global operations of FundQuest have \$36 billion in assets under management and administration. Services are offered in the U.S. through FundQuest Incorporated, a Registered Investment Advisor founded in 1993. FundQuest is a wholly owned subsidiary of BNP Paribas.

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