



Release for Distribution

H. Beck Partners with FundQuest to Launch Advisor Platform, Giving Clients Access to UMAs, SMAs, and Mutual Fund Models

Rockville, MD and Boston, MA, February 11, 2008 -- Capital Financial Group/H.Beck Inc. announced that it will launch an open architecture platform through a strategic partnership with FundQuest Incorporated, a leading provider of turnkey managed account solutions for financial institutions and advisors. The platform offers a comprehensive investment selection and management program that will provide H. Beck clients with an expanded array of services and products, including mutual funds, separate accounts, and unified managed accounts (UMAs). It will be available to H. Beck's advisory representatives and is scheduled to launch this month.

H. Beck advisors will use the customized platform to develop investment strategies and asset allocation proposals that are based on each individual client's financial goals and tolerance for risk. "In today's marketplace, investors require a variety of effective, high-quality investment management options that are cost-efficient. FundQuest's program brings sophisticated, carefully analyzed products to our platform, allowing us to fulfill our clients' needs and gain competitive advantage," says Eric G. Meyers, Chairman of H. Beck Inc.

According to Bob Peatman, Director of National Sales at FundQuest, "With tools such as client profiling, proposal generation, portfolio diagnostics, and consolidated client performance reporting, our platform's advanced technology enables advisors to deliver products suited to the needs of their clients. Our services also reduce administrative work, allowing advisors to focus on delivering exceptional client service."

About Capital Financial Group/H. Beck Inc.

H. Beck Inc. is a leading full-service securities broker/dealer, licensed in all 50 states with a network of over 740 registered representatives and is the securities arm of The Capital Financial Group. H. Beck's mission is to offer the best investment products available today, and to execute investment decisions in a highly professional and personalized manner.

About FundQuest

FundQuest is the **best partner** to help financial institutions and their financial advisors to grow their business. Services are delivered via partnerships with over 110 financial institutions. The combined US and European operations of FundQuest have \$36 billion in assets under management and administration. Financial

institutions leverage FundQuest's flexible menu of wealth management solutions to provide: retirement income management, unified managed accounts, mutual fund advisory, separately managed accounts, trust services, annuities, exchange-traded funds, and alternative investments.

FundQuest is the **most innovative and flexible partner** with **the best overall support for advisors and management**. The company's open architecture investments, objective investment management services, and sales and operational support services help financial advisors to address their clients' important financial goals. Services are offered in the US through FundQuest Incorporated, a Registered Investment Advisor founded in 1993. FundQuest is owned by BNP Paribas, a global leader in banking and financial services, with operations in 85 countries.

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